

JOB /

Acceleration manager

Finance



Who we are

A6K is a unique and stimulating ecosystem at the heart of Europe that brings together industry leaders, emerging start-ups, universities, institutional players & research centers in one single hub in order to *boost innovation in the field of engineering*.

Our members and partners work on high value-added topics such as energy, information systems or the industrial transformation towards industry 4.0. They form a unique community of complementary expertise, where ideas and skills thrive to become a leading European innovation ecosystem. Learn more about A6K on [our website](#).

Today, A6K has proven its attractiveness and has turned into a rapidly growing ecosystem. It has been selected as one of the priority projects of the Recovery and Resilience Plan, which gives us the capacity to move into the industrialization phase.

Our ambition is to achieve the following goals *by 2026*

01/

Innovation: quadruple the current FTEs located in Research and Innovation

02/

Incubation: locate/create 500 jobs linked to the new entrepreneurial ecosystem

03/

Education: increase tenfold the number of learners trained by the training center

All this within (new) infrastructures deployed on more than 35,000sqm.



Incubation

Through its key position in the technological and engineering ecosystem, A6K is the ideal partner for innovative projects seeking to scale up their business alongside key players.

We provide custom and intensive **acceleration programs** dedicated to start-ups and scale-ups looking for tailored-made support. These programs are structured around 3 axes which are key for success: *sales, financing and growth*.

Our methodology is characterised by a hybrid approach between consulting and entrepreneurship, to support projects at both strategic and operational levels. We aim to become a catalyst for any project launched in Europe in the engineering sector.



ABOUT THE POSITION

As an **acceleration associate**, you will be a key player in our organization by providing start-ups, and to a greater extent the engineering ecosystem, with an end-to-end strategic and operational support.

Your main missions

/ Dealflow sourcing

- Actively contact, meet, and challenge entrepreneurs and their innovative projects

/ Provide strategic and hands-on support to founders

- Work closely with entrepreneurs through acceleration programs
- Contribute actively to their development by providing strategic, tactical and operational support, on early stage development topics

/ Help start-ups in their fundraising strategy and its execution

- Develop and implement funding strategies for start-ups
- Help prepare investment documents (teaser, information memorandum)
- Develop financial plans (profit & loss, balance sheet, free cash flow, valuation)
- Provide support in the fundraising process (identification of investors, contacts, presentation, negotiation, closing)
- Support in setting up a governance structure (board meeting, reporting, etc.)
- Develop A6K's investor network (Business Angels, funds, family offices, etc.)

What we are looking for

- You have 3 to 5 years' in consulting and/or entrepreneurial ecosystems
- You have a university degree in economics and/or engineering
- You have a keen understanding of the challenges faced by early stage start-ups, especially in their fundraising process
- You are fluent in French and English (Dutch is a plus)
- You have strong analytical mind, excellent synthesis and execution skills
- You are sensitive to the values we promote: entrepreneurship, team spirit and excellence
- You are autonomous and flexible

What we offer

- A long-term contract with immediate start
- A unique opportunity to make a difference and have a strong impact onto the entrepreneurship ecosystem
- A challenging position linked to innovative engineering projects
- The opportunity to develop high value-added skills (such as Strategy, Business Development, Finance, Fundraising, etc.) and reinforce your network
- At least one day of home office : you are able and ready to work in Charleroi and Brussels

Want to join us?
Apply now!

Send your CV and a short elevator pitch to
jobs@a6k.be before **February 15, 2023**.

